



**Investing in People & Planet**

*Investments intended  
to create positive  
impacts beyond  
financial returns.*

### ***INTERNSHIP OFFER – Investment Analyst***

#### **ABOUT UBERIS:**

**UBERIS** is a venture capital firm investing in impact-driven enterprises in Southeast Asia. We help local entrepreneurs scale their businesses and create new employment opportunities in marginalized communities across emerging markets. Operating in Smart Agriculture, Clean Planet (energy, water and the environment) and Life Improvement Services (healthcare and education), UBERIS selects the best impact enterprises that combat poverty, increase income opportunities, and enhance living standards across Asia. **The fun and focus of our work is partnering with entrepreneurs to help bring ideas to life and multiply their impact.**

#### **PRIMARY RESPONSIBILITIES:**

The main responsibilities of Investment Analysts include the following:

- 1. Fundraising: (70%)**
  - a. Research: Finding new and exciting opportunities for grants, sponsorship, investment, partnerships, etc., with regional and international organisations.
  - b. Grant & Proposal Writing: Developing critical writing skills in fundraising, communication with prospective funders, understanding the business proposition and how to best market it.
  - c. Investor Support: Supporting the team in materials for investors including Investor Presentations, Impact Reports, and Additional sector research where necessary.
- 2. Investments: (20%)**
  - a. Screening: Conduct screenings for impact enterprises using a data-driven screening process.
  - b. Due Diligence: Direct interaction with impact entrepreneurs for enterprises selected for due diligence.
  - c. Company Valuation: Developing the Business model & Enterprise Valuation for potential investments using data sourced from the entrepreneurs.
- 3. Impact Evaluation: (5%)**
  - a. Research and implement latest impact measurement and evaluation processes.
  - b. Collect and analyse impact metrics reports provided by investees.
- 4. Research: (5%)**
  - d. Assist the team in research related to investment deal-flow as well as general business development opportunities.

## ESTIMATED TIMETABLE AND TERMS

Positions are open now. Interns are usually based in Phnom Penh, Cambodia, giving them on-the-ground insight into the impact investing ecosystem in Southeast Asia. Interns will be given training during their initial induction period in UBERIS' regional hub located in Phnom Penh. **Given the current situation, internships may also be carried out remotely.** This position is a full-time position with UBERIS for at least 6 months.

## COMPENSATION

\$200/month

## APPLICATION

APPLY

To apply, please submit the following:

1. Resume
2. Cover Letter
3. Writing Sample (For eg. - Business Plan, Research Paper, Article, etc. that showcases your writing style, research and analysis expertise)

Please submit your application:

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